Somya Singhvi

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ACADEMIC EMPLOYMENT **USC Marshall School of Business**

Dean's Assistant Professorship in Business Administration 2024-Pres. Assistant Professor, Data Science and Operations 2021-Pres.

Center for Global Development

2020-2021

Postdoctoral Research Fellow

EDUCATION

Massachusetts Institute of Technology

2015-2020

PhD in Operations Research

Thesis: Improving Farmers' and Consumers' Welfare in Agricultural Supply Chains via Data-Driven Analytics and Modeling: From Theory to Practice

Cornell University

2011-2015

S.B. (Hons.) $magna\ cum\ laude$ in Operations Research & Engineering Minor in Applied Mathematics

Honors and Awards

- 1. People's Choice Award, Early Career Sustainable OM Workshop $\times 2$ (2020, 2024) "Chosen by attendees of the workshop as top paper in Sustainable Operations Management"
- 2. MSOM Meritorious Service Award (2023)

"For reviewing several manuscripts and, with each manuscript, by writing a fair, critical, and constructive review in a timely fashion"

- 3. Management Science Meritorious Service Award (2023)
 "Awarded to a select group of reviewers for consistently writing timely, unbiased, and thoughtful referee reports."
- 4. Third Place, INFORMS Service Science Student Paper Competition (2023*) "This award is intended to celebrate high-quality research generated by Ph.D. students in Service Science."
- Finalist, POMS Service Operations Student Paper Competition (2023*)
 "This prize is awarded to the best paper in Service Operations by a doctoral student."
- 6. First Place, POMS Sustainable Operations Student Paper Competition $\times 3$ (2019, 2020, 2023*)

"The prize is awarded to the most promising doctoral student project that improve our understanding of the issues at the interface between sustainability and operations"

- 7. First Place, MSOM Practice-Based Research Competition (2023)

 "The objectives of this biennial competition is to motivate, help develop, reward and highlight high-quality OM research papers with significant practical relevance."
- 8. First Place, George B. Dantzig Dissertation Award (2021)
 "This award is given for the best dissertation in any area of operations research and the management sciences that is innovative and relevant to practice."

- 9. First Place, POMS Applied Research Challenge (2021)
 "The Production and Operations Management Society (POMS) conducts this biennial competition to award POMS members (faculty and students) who conduct rigorous applied research that is innovative and relevant to practice."
- 10. First Place, INFORMS Public Sector Operations Best Paper Award (2020) "The award recognizes research judged to be of the best quality in all of the disciplines and application areas represented within PSOR."
- 11. First Place, MSOM Responsible Research Award (2020)
 "The award recognizes studies contributing knowledge that may have implications for making the world a better place by informing evidence-based, high-quality, and societally beneficial organizational practices across the business, government, and non-government organizations."
- 12. First Place, POMS Behavioral OM Junior Scholar Paper Competition (2020) "The award recognizes best paper by a junior scholar in the domain of Behavioral Operations Management"
- 13. First Place, POMS Supply Chain Management Student Paper Competition (2020) "The prize is awarded to honor outstanding doctoral student projects in the field of Supply Chain Management"
- 14. First Place, INFORMS Doing Good With Good OR Competition (2019) "Held by INFORMS to honor outstanding projects in the field of operations research and the management sciences that have a significant societal impact."
- 15. Tata Fellowship, Tata Center for Technology and Design at MIT (2017-2019)
- 16. Tata Scholarship for Students from India (2011-2015)

 "Awarded to approximately 5 undergraduate students from India every year so that the very best Indian students have access to Cornell."

 (* indicates award was won by a student co-author on the project)

Grants

- USC Institute for Outlier Research in Business Grant (\$20,000), 5/1/2022 8/31/2023
 "iORB provides funding to support ambitious research projects by USC Marshall faculty that have significant potential impact."
- 2. USC Greif Research Award (\$8,000), 5/1/2022 8/31/2023

 "The Lloyd Greif Center for Entrepreneurial Studies provides support for USC Marshall faculty conducting research on entrepreneurship-related topics."

WORKING PAPERS

Increasing Parents' Engagement on Ed-Tech Platforms: Evidence from the Field

(with N. Goyal, A. Okuno and D. Singhvi)

Under Review

- Summer Workshop on Innovation in Management Science (SWIMS 2024)
- Behavioral Operations Conference (BOC 2024)
- People's Choice Award, Early Career Sustainable OM Workshop (2024)

Design of Resale Platforms

(with I. Morgenstern, D. Saban and D. Singhvi)

Reject & Resubmit at Manufacturing & Service Operations Management

Improving Cash Constrained Smallholder Farmers' Welfare: The Role of Government Storage and Loan Policies

(with J. Park and Y. Zheng)

Major Revision at *Management Science*

- MSOM Sustainable Operations SIG Conference (2022)

Completed Papers

A Data-Driven Approach to Improving Artisans' Productivity in Distributed Supply Chains

(with D. Singhvi and X. Zhang)

ACM Conference on Economics and Computation (EC'24)

Journal Version under Major Revision at *Operations Research*

- Summer Workshop on Innovation in Management Science (SWIMS 2024)
- Oral Presentation, ACM Conference on Economics and Computation (EC' 2024).
- Third Place, INFORMS Service Science Student Paper Competition (Zhang, 2023).
- First Place, POMS Sustainable Operations Student Competition (Zhang, 2023).
- Finalist, POMS Service Operations Student Paper Competition (Zhang, 2023).
- MSOM Sustainable Operations SIG Conference (2023).
- Early Career Sustainable OM Workshop (2023).

Online Learning with Sample Selection Bias

(with D. Singhvi)

Forthcoming, Operations Research

-Spotlight Presentation, INFORMS Revenue Management and Pricing Conference (2022).

Buying Cheap: Brand Switching During Economic Distress and Its Disparate Impact on Consumers

(with S. Dutta and D. Singhvi)

Forthcoming, Manufacturing & Service Operations Management

Improving Farmers' Income on Online Agri-platforms: Evidence from the Field

(with R. Levi, M. Rajan and Y. Zheng)

Articles in Advance, Manufacturing & Service Operations Management

- -First Place, MSOM Practice-Based Research Competition (2023).
- -First Place, POMS Applied Research Challenge (2021).
- -First Place, INFORMS Public Sector Operations Research Best Paper Award (2020).
- -First Place, POMS Behavioral OM Junior Scholar Paper Competition (2020).
- -First Place, POMS Supply Chain Management Student Paper Competition (2020).
- -First Place, Doing Good With Good OR Competition (2019).
- MSOM Sustainable Operations SIG Conference (2019)

Artificial Shortage in Agricultural Supply Chains

(with R. Levi and Y. Zheng)

Manufacturing & Service Operations Management, vol. 24, no. 2, 2022

-First Place, POMS Sustainable Operations Student Paper Competition (2019)

Economically Motivated Adulteration in Farming Supply Chains

(with R. Levi and Y. Zheng)

Management Science, vol. 66, no. 1, 2020.

- MSOM Sustainable Operations SIG Conference (2018)

The Impact of Unifying Agricultural Wholesale Markets on Prices and Farmers' Profitability

(with R. Levi, M. Rajan and Y. Zheng)

Proceedings of the National Academy of Sciences, vol. 117, no. 5, 2020

- -First Place, MSOM Responsible Research Award (2020).
- -First Place, POMS Sustainable Operations Student Paper Competition (2020).

-People's Choice Award, Early Career Sustainable OM Workshop (2020)

A Path to Resiliency: Mitigating the Impacts of COVID-19 on Essential Medicine Supply Chains

(with A. McDonnell, E. Pisani K. Chalkidou and P. Yadav)

CGD Policy Paper 213, June, 2021.

Predicting Bike Usage for New York City's Bike Sharing System

(with D. Singhvi, P. Frazier, S. Henderson, E. Mahony, D. Shmoys and D. Woodard)

AAAI Workshop on Computational Sustainability, 2015.

BOOK CHAPTERS Analytics and Operations to Improve Welfare in Distributed Artisanal Sup-

ply Chains

(with D. Singhvi)

Responsible and Sustainable Operations: The New Frontier, 2024.

Springer Nature, edited by C. Tang

MEDIA COVERAGE How Can Discount Brands Stay Discounted?

(by Tyler Burke)

Chicago Booth Review, September 14, 2023.

OTHER ARTICLES Data Shows Govt Farm Laws Much Needed, Will Work Better with Ware-

houses and Transport Reforms (with K. Javaji)

The Print, February 3, 2021, Op-ed.

INVITED TALKS University of Rochester, Simon Business School (04/2025)- Scheduled

- □ Rotman Young Scholar Seminar Series (01/2025)
- ☐ Indian School of Business, Hyderabad (12/2024)
- ☐ Indian Institute of Management, Ahmedabad (07/2023)
- ☐ Indian Institute of Management, Udaipur (12/2022)
- ☐ Duke University, Fuqua School of Business (11/2022)
- ☐ Microsoft Research, Research for Industry Seminar Series (07/2022)
- ☐ UC Irvine, Paul Meagre School of Business (11/2021)
- ☐ Cornell Tech, Operations Research & Information Engineering (02/2020)
- □ Cornell University, Operations Research & Information Engineering (02/2020)
- □ Columbia University, Columbia Business School (02/2020)
 □ Stanford University, Graduate School of Business (01/2020)
- ☐ UC Berkeley, Industrial Engineering & Operations Research (01/2020)
- ☐ UC Berkeley, Haas School of Business (01/2020)
- ☐ University of British Columbia, Sauder School of Business (01/2020)
- □ London Business School (01/2020)
- □ Dartmouth College, Tuck School of Business (01/2020)
- $\hfill \Box$ University of Southern California, Marshall School of Business (01/2020)
- □ UCLA, Anderson School of Management (01/2020)
- ☐ National University of Singapore, NUS Business School (11/2019)

INVITED CONFER- MSOM Conference (2017-Present)

ENCES/WORKSHOPS □ INFORMS Annual Conference (2016-Present)

- □ POMS Annual Conference (2018-Present)
- □ ACM Conference on Economics and Computation (2024)
- ☐ Early Career Sustainable OM Workshop (2020, 2023)
- ☐ Stanford OIT and Sustainability Conference (2023)

	 Marketplace Innovation Workshop (2022) ACM Conference on Equity and Access in Algorithms, Mechanisms, and Optimization (2021)
STUDENT MENTORSHIP	 □ Darsheel Sanghavi (2024-Present) □ D.J Sanghvi College of Engineering Undergraduate Student □ Daxay Sanghavi (2024-Present) □ D.J Sanghvi College of Engineering Undergraduate Student □ William Rubio (2024-Present) □ USC Marshall Undergraduate Student □ Nathaniel Lee (2024-Present) □ USC Marshall Undergraduate Student □ Joshua Ong (2024-Present) □ USC Marshall Undergraduate Student □ Jimin Park (2022-Present) MIT ORC PhD Student, Co-author □ Ilan Morgenstern (2021-Present) Stanford GSB PhD Student, Co-authored job market paper □ Phillip Inglis (2023-2024) □ USC Marshall Undergraduate Student □ Xinyu Zhang (2021-Present) NYU Stern PhD Student, Co-advised with Divya Singhvi □ Alex Akira Okuno (2022-Present) NYU Stern Phd Student, Co-advised with Divya Singhvi □ Harshvardhan Jakher (2022-Present) IIT Mumbai Undergraduate Student □ Astha Jakher (2021-2022) IIT Kharagpur Undergraduate Student, Co-advised with Prashant Yadav
TEACHING EXPERIENCE	USC Marshall School of Business Instructor, BUAD 311- Introduction to Operations Management Undergraduate Core 2021-Present
	Instructor, DSO 670-Analytics and Operations for a Better World: Current Research and Themes
	PhD Seminar Course 2024
	UPenn Wharton School of Business Guest Lecture, PhD Reading Course 2023
	NYU Stern School of Business Guest Lecture, PhD Reading Course 2022, 2024
	Stanford University Guest Lecture, Introduction to Operations Management- Undergraduate 2020, 2021
	Massachusetts Institute of Technology TA, Introduction to Operations Management- Executive MBA Mentor, MBAn Capstone Project TA, Healthcare Lab: Introduction to Healthcare Delivery in the US Summer 2018 Spring 2018 Fall 2017
	Cornell University TA, Intro to Engineering Stochastic Processes Spring 2015

Tutor, Calculus I Summer 2014
Facilitator, Academic Excellence Workshop, Calculus for Engineers Fall 2012

Work Experience

Strategy & Analysis Intern, $Ernst\ \mathcal{E}\ Young\ LLP$

Spring 2014

UNIVERSITY SERVICE

- ☐ Member, Operations Management Tenure-Track Hiring Committee 2021-Present Participated in vetting and interviewing candidates for fly-outs and on-campus interviews.
- □ Co-organizer, Data Science and Operations Seminar Series 2021-Present Invited visiting faculty to present research in a departmental seminar. Coordinated all logistical aspects of visits and curated yearly speaker series.
- ☐ Member, Operations Management Group PhD Committee 2022-Present Wrote parts of the optimization screening exam. Served on PhD admissions committee, including reviewing applications and interviewing candidates, presented at PhD Visit Days event.
- ☐ Co-Organizer, So-Cal OR/OM Day

 Co-organized a one-day, single-track conference with approximately 40 attendees

 from USC, UCLA Anderson, and UC Irvine to showcase junior faculty and Ph.D.

 research in operations research and operations management.
- $\hfill \square$ DSO Representative, USC Marshall Commencement

2023

ACADEMIC SERVICE

- □ Co-Chair, POMS College of Sustainable Operations Student Paper Competition (2024)
- ☐ Co-Chair for INFORMS PSOR Best Paper Competition (2021)
- ☐ Program Committee Member, ACM Conference on Economics and Computation (EC' 24, EC' 25)
- □ Program Committee Member, ACM Conference on Equity and Access in Algorithms, Mechanisms, and Optimization (EAAMO '21, EAAMO '22, EAAMO '23, EAAMO '24)
- □ Invited Speaker, Panel Discussion on Practice-based Research for Social Good, Mechanism Design for Social Good and ACM EAAMO Junior Faculty Network (2023)
- □ Judge for INFORMS Public Sector Operations Best Paper Competition (2024), INFORMS Public Sector Operations Research Best Video Award (2024), INFORMS Revenue Management Student Paper Award (2024), Sustainable OM SIG Conference (2022, 2023, 2024), Supply Chain OM SIG Conference (2022), POMS College of Sustainable Operations Student Paper Competition (2022, 2023), MSOM Student Best Paper Competition (2021, 2023, 2024), INFORMS Poster Competition (2020, 2024)
- □ Reviewer for Management Science, Manufacturing & Service Operations Management, Operations Research, Production and Operations Management, European Journal of Operational Research
- □ Session Organizer at POMS Annual Meetings (2018-2024), INFORMS Annual Meeting (2018-2024)