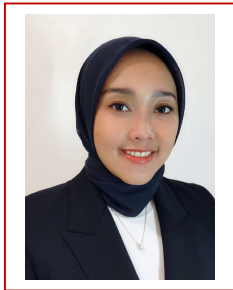


USC Marshall

School of Business
IBEAR MBA Program



Class of 2023-2024



MEVYENNA AGIZTA *

Senior Key Account Service - Mining Industry Sales
PT Pertamina, Indonesia

Mevyenna has 13 years of experience of B2C Marketing and B2B sales in the Oil and Gas Industry. She managed sales analysis, customer survey and brand communication of fuels and LPG products, reaching over 100 million customers in Indonesia. In 2022, she ventured into the B2B global market through fuels and LPG trading role in Singapore. Currently, she leads the sales team, handling client management, sales operations, and service management for B2B energy solutions, particularly in fuels and supply chain management for the mining industry with \$3 billion annual revenue. Mevyenna holds a Bachelor's degree in economy, with a major in management. She is passionate about marketing, digital innovation, and customer experience. After completing the MBA program, she plans to return to Pertamina, expanding her role in developing customer-centric business strategies, and optimizing Pertamina's digital and global presence in the ever-changing energy landscape.



KATSUSHI AOYAGI *

Assistant Manager
Hitachi Ltd., Japan

Katsushi joins the IBEAR MBA Program with 14 years of experience in IT engineering at Hitachi, Ltd. At the beginning of his career, he supported clients in the Japanese industrial sector launching new factories in ASEAN economies. Katsushi transferred to Hitachi's subsidiary company in Thailand for two years to expand and develop the market. In 2017, he switched to the internal IT department of Railways Business in Hitachi, Ltd. to have more direct interactions with businesses and global projects, including an international engineering chain optimization with Italy and UK. Most recently, he worked as a Project Manager on a worldwide business process optimization project with over 80 members. Katsushi earned a B.S. in Physics from Kyushu University. Upon completion of the IBEAR MBA Program, he plans to continue his career with Hitachi, Ltd.

**Company Sponsored*



SUMIT BHAKUNI
Principal Consultant
Asymmetric Leverage, India

Sumit has 16 years of experience in various roles driving intellectual property (IP) strategy, innovation strategy, and general management across North America, Asia, and Africa. He was an engineer in Zimbabwe delivering industrial automation to a trusted advisor in the U.S. who was helping Fortune 500 companies sharpen their IP strategies. Sumit has held leadership positions. At UnitedLex, Sumit helped clients unlock US \$2 billion in value from their patent assets by driving global patent enforcement campaigns. He also pioneered the “Cost Center to Profit Center” transformation of corporate legal departments by leveraging IP assets. With the use of “Asymmetric Leverage,” Sumit helped technology startups in India scale their visions and ventures by capitalizing on IP assets. Sumit has built skills in patent valuation, people management, project management, technology commercialization, and analytics. Post IBEAR MBA, Sumit wants to join consulting and help companies harness growth by leveraging innovation, strategy, and technology.



PRIYANSHU BHATT
Senior Manager
Capgemini SE, India

Priyanshu Bhatt joins the IBEAR MBA Program with 11 years of experience in leading cross-functional teams in developing cutting-edge cloud analytics solutions. He worked with clients in the healthcare insurance, E-commerce, telecom, and utilities industries across Europe, North America, and Asia-Pacific. Priyanshu has mentored their development teams and cultivated relationships with them for repeat business. In his engagements, he led ML Teams to monetize Australia's top telecom provider's loyalty program in a \$3M initiative and streamlined the adoption of Microsoft's Azure offerings with MVPs, reducing cloud onboarding costs for new clients by 33%. He has also developed conversational AI applications to process responses. Priyanshu holds a Bachelor of Computer Science and Engineering with Honors from Panjab University, India. After completing the IBEAR MBA, he intends to become a product manager and create new products in the AI and e-payments space.



MARCUS BRANDER
Reserve Officer, Firepower Control Team Leader, 4th
Air Naval Gunfire Liaison Company, U.S. Marine Corp., USA

Marcus recently returned from deployment to Asia with the Marine Corps and rejoins the IBEAR MBA Program with 11 years of experience in the U.S. Marine Corps and an additional 6 years of experience in sales as a Territory Manager for British American Tobacco (BAT). After completion of undergraduate studies, Marcus worked as a Territory Manager for BAT, and over the next three years, was promoted twice. In 2012 Marcus took leave to join the Marine Corps. Since completion of training, he has served in both Active and Reserve capacities, deploying three times to Africa, Asia, and Australia. During this time, he has been a deputy or commander of units ranging from 40 to 280 men, also earning four personal merit decorations. Marcus holds a Bachelor of Business Administration from Boston University, with a specialization in Marketing. Marcus is looking to transition into corporate strategy and sustainability.



PATRICK BROWNE
Managing Partner
Seventh West Energy Consulting, Trinidad & Tobago

Patrick joins the IBEAR MBA as the Founder and Managing Partner of Seventh West Energy Consulting. Prior to Seventh West, he spent 8 years at Ansa Technologies where he was a Senior Project Engineer and Manager. Prior to Ansa Technologies, Patrick was a Lecturer at the University of Trinidad & Tobago where he taught several topics in Electrical Engineering. Patrick has led many multi-disciplinary teams on projects for companies in various sectors. He has managed multimillion-dollar projects from the initial budget process through to the profitable completion, for international companies such as Woodside, Shell, and Proman Ag. Patrick holds a B.Sc. degree in Electrical and Computer Engineering from the University of the West Indies. Upon completion of his MBA, Patrick will focus on Operations Management and Consulting.



MANOHAR BURRA
Senior Project Manager
Bharat Petroleum Corporation Limited, India

Manohar has 19 years of experience at Bharat Petroleum Corporation Limited, a leading energy company, under Ministry of Petroleum & Natural Gas, India. He is experienced in managing interdisciplinary teams to drive project life cycle from concept to commissioning of major oil & gas infrastructure projects. He was a Project Manager for setting up the LPG import terminal on the southwest coast of India that supplied reliable domestic cooking gas (LPG) to 100 million households. Manohar co-founded energy subsidiaries and joint ventures and carried out mergers & acquisitions for strategic projects of the Indian government. He was honored with “Excellence in Project Management” on large scale national-level platform. His interests include project management, corporate finance, infrastructure investment, corporate strategy, and business intelligence. Manohar graduated from the prestigious National Institute of Technology, Warangal, India. After IBEAR MBA, he hopes to assume a leadership role in strategy consulting at a global company.



NINGXIN (Cindy) CHEN
Director
WI Harper Group, China

Ningxin (Cindy) Chen joins the IBEAR MBA Program with 11 years of experience in cross-border tech operation and venture investment. She previously worked for several notable companies, including the listed e-retailer JD.COM, as well as venture capital firms such as Comet Labs and WI Harper Group. Cindy was responsible for tech investments covering semiconductors, IoT, AI, intelligent manufacturing, quantum technology, and more. In addition, she has demonstrated her business development skills in helping companies to enter new markets. Cindy was a founding member of a SaaS platform for electronics manufacturing and successfully built up the sales and marketing team and executed the go-to-market strategy globally. Cindy holds a Bachelor of Physics from Fudan University and is a technology enthusiast. Upon completion of the IBEAR MBA Program, Cindy intends to join either VC firms or tech startups, to drive the commercialization of emerging technologies.



YI (Catherine) CHEN
Regional Office General Manager
Prime Cargo, China

Catherine has worked 3 years in the shipping company MSC and over 15 years of managerial experience in Prime Cargo group as regional office general manager. In her professional career, she acquired skills in compliance operation and business development in the logistics industry. Catherine has helped customers across the Americas, Europe and Africa in the fashion garments, frozen food, and healthcare sectors. She earned a Bachelor of Computer Science and obtained the Chinese Securities Trader Professional Qualification Certificate to diversify into investment trusts, funds and private equity. Upon completion of the IBEAR MBA program, Catherine would like to apply advanced business management skills to a larger scale and possibly focusing on international financial investment.



YUNGWEI (Wythe) CHEN
Sales Director
Machi Xcelsior Studios, Taiwan

Wythe has over 10 years of experience in film distribution across China and Taiwan in both Hollywood and independent studios, accumulating over \$6 billion RMB in box office earnings. He was involved in the marketing and distribution of local hits “Our Times” and “Till We Meet Again” while with Twentieth Century Fox. Wythe has expertise in creative project management and closely worked with finance, legal, business affairs, and post-production functions. His most recent job before MBA was the Netflix APAC Screenings Lead. He received a B.S. in Geography from the National Taiwan University.



Aryan Dhingra
Senior Marketing and Communication Specialist
Elevate, India

Aryan has 8 years of experience in marketing across diverse industries. He has held various positions, from managing marketing processes to driving diversity and inclusion initiatives and leading corporate strategies at Elevate, a leading law company. While at Elevate, Aryan spearheaded global marketing campaigns, generating opportunities worth \$20 million and increasing new activations by 20% through the implementation of a marketing automation platform. He also played a pivotal role in creating the Equitability and Inclusion Report, a notable achievement that underscores his commitment to promoting diversity in the workplace. Collaborating with companies such as NetApp, LegalOps.com, and PwC Australia, Aryan led the development of a legal metric portal that received the prestigious 2022 Financial Times Collaborative Innovation Award. Aryan holds a master's degree in marketing management (MBA). Upon completing the IBEAR MBA Program, he aims to pursue a career in management and strategy consultancy to drive change in organizations.

**SATOSHI FUJITANI****Director****Japan Post Bank Co., Ltd., Japan**

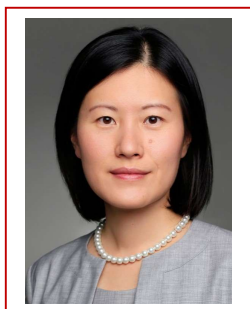
Satoshi Fujitani joins the IBEAR MBA Program with 10 years of experience at Japan Post Bank. He is one of the founding members in building a \$30 billion real estate portfolio investment globally in both equity and debt. He was involved from the start in developing and executing a business plan. Satoshi was instrumental in launching in 2016 multiple domestic and global real estate investment programs, which have grown to \$10 billion in 2022. He also had the responsibility of structuring and monitoring the investments to meet the unique and ever-changing Japanese accounting and banking regulation requirements while maintaining the tax efficiency of the investments. Satoshi received a Bachelor of Economics from Chuo University. Upon completion of the IBEAR MBA Program, he intends to broaden his career in real estate field.

**YUNADIA NUR GALURA *****Wholesale Banking Manager****PT Bank Mandiri (Tbk.), Indonesia**

Yunadia has 12 years of experience in the banking industry. In her most recent role, she acted as the first senior manager for wholesale funding and transaction in Bank Mandiri. She has successfully maintained 1,129 wholesale customers through the Bank Mandiri wholesale digital platform, and with a total current account portfolio of \$1.05 billion. She received a full MBA scholarship from Bank Mandiri in 2022. Yunadia joined a Bank Mandiri Community Spirit Program named “Build Home Build Nation”, volunteering her time working in a fisherman’s village near Jakarta. With that program and her passion, Yunadia won the Silver Medal in the community spirit category at the Contact Center World Forum in Las Vegas in 2015. She holds a Bachelor of Forestry from Gadjah Mada University and was among the top 10 best graduates. Yunadia plans to return to Bank Mandiri and expand her role in wholesale digital innovation and marketing.

**CHANGHO GOOCK *****Aircraft Maintenance Engineer****Korean Air, Korea**

Changho has over 17 years of engineering expertise in various fields, including small sensors with MEMS technology, automotive structural design and product development, and aircraft maintenance engineering. His professional background includes working at Korean Air, where he successfully conducted a Door Trainer fabrication project, as well as modifications and repairs for the return to service of grounded aircraft. Most recently, he successfully returned thirteen Boeing 777 aircrafts with Pratt & Whitney Engines into service after they had been grounded for over two years. Changho believes that pursuing an IBEAR MBA Program will provide him with a broader understanding of business management and leadership, enabling him to become a global leader in the aviation industry. Changho holds a B.S. and M.S. in Mechanical Engineering from Pohang University of Science and Technology.

**SISI GU****Senior Manager Internal Audit****Bank of China, Germany**

Sisi has more than 12 years of experience with Bank of China, the world's fourth largest bank. Sisi started as a Human Resources generalist at Bank of China Frankfurt Branch. Sisi was nominated to join the newly launched Task Force Internal Audit, and as co-founder of the Internal Audit department, she built a uniquely innovative and efficient team. Sisi designed the branch bank's internal audit charter as well as the processes which continue to serve as the foundation of the auditing function and significantly increased work efficiency. Sisi holds a Master of Arts degree in Linguistics, English Studies, and Education from the University of Heidelberg. Upon completing the IBEAR MBA Program, Sisi aims to revolutionize the bank's consulting capabilities, providing valuable insights and strategic guidance. Sisi aspires to become the first local female leader to join the senior management of the bank, showcasing her dedication to gender diversity and inclusion.

**ANKIT GUPTA *****Vice President****Anplify Services Private Limited, India**

Ankit joins the IBEAR MBA program with over 8 years of experience in the financial services industry. Ankit was a co-founder at Anplify, a financial services startup providing research, analysis, and transaction support services to global investment banks, private equity funds, research houses, start-ups, and corporations. Ankit's most recent role was as Vice President at Anplify, leading transaction support, equity research, M&A research, corporate valuations and analysis, and automation projects. He also led the company's core operations and finance function. Ankit is a CFA Charter holder and has a Bachelor of Business Economics from University of Delhi. Upon completing the IBEAR MBA Program, Ankit intends to continue his career in business strategy and finance.

**YU-WEN (Callie) HUANG****IT Business Analyst and Project Manager****Micron Technology, Taiwan**

Callie has 9 years of experience in the consulting and technology industry, with a specialization in digital transformation. She has optimized business processes for more than 10 clients and has multiple hands-on SAP implementation experiences, including supply chain, inventory, sales, and quality management. Most recently, Callie led the global IT and worldwide warehouse at Micron to upgrade the global operations system in six countries. In addition, Callie served as the operations manager at Taelor, an AI-powered startup in Silicon Valley, where she established the operations system. Prior to joining Micron, she was a Senior SAP Consultant at Deloitte Consulting and Ernst & Young, cooperating with partners and clients across the U.S., Europe, and Asia to design and localize digital solutions. Callie holds a B.A. in Economics from National Chengchi University. Upon completion of the IBEAR MBA Program, she intends to pursue a leadership role in operations in the technology industry.



TOSHIYUKI IBURI
Project Manager
KDDI Corporation, Japan

Toshiyuki joins the IBEAR MBA Program with 13 years of experience at Panasonic Corporation and KDDI Corporation. He started his career in procurement, and most recently, he was in charge of M&A. He contributed to effective decisions for both management and business by leading M&A projects. Specifically, he conducted project management by leading and facilitating 30 people from nine internal departments: business, legal, accounting, finance/tax, HR, procurement, IP, IT, brand, and four external advisors--investment banking, law, accounting, and consulting. Also, he utilized his expertise in valuation, contract review, due diligence control, and compliance with laws and regulations in his projects. He holds a B.S. and M.S. in Agriculture from Kyoto Prefectural University and Kyoto University, respectively. Upon completing the IBEAR program, he intends to broaden his career internationally as senior manager by leading a large-scale cross-border M&A and post-merger integration.



LINLIN JIN
Assistant to Chairman
IRI Consulting Group, China

Linlin Jin joins the IBEAR MBA with 14 years of experience in the government and 3 years in the technology industry. He started his career in the municipal government, and then in the central government for 10 years specializing in foreign affairs, visiting over fifty countries and regions with national-level delegations. He then worked on policy analysis in technology companies including Didi Global and Kuaishou Technology. He holds a B.A. from Shandong University in China, and an MPA from the University of Regina in Canada. Upon completion of the IBEAR MBA program, he intends to pursue a career in the technology industry.



SUNCHAEK KIM*
Deputy General Manager
Korean Air, South Korea

Sunchaek "Chuck" Kim joins the IBEAR MBA program with 14 years of experience at Korean Air. He worked his way up from an entry level position to becoming a financial expert on the financing team, where he is now a senior manager heading a ten-person team in charge of Korean Air's liquidity in the amount of more than three billion dollars annually through various financing methods, including debt and equity financing. As project leader, he led the issuance of senior unsecured notes in the global financing market and Samurai Bonds in Japan. Furthermore, he successfully raised the equivalent of 2.5 billion dollars in capital by issuing new shares, which is the largest capital raise ever achieved in Korea. Sunchaek holds a B.A. in Economics from Seoul National University. After completing the IBEAR MBA program, he plans to continue his career as a senior finance executive at Korean Air.



TOMOHIRO KIRIYAMA
Sales Manager
DoorDash Technologies, Japan

Tomohiro has 10 years of business experience primarily in sales and marketing, utilizing Japanese, Italian, Spanish, and English across various companies and countries. At DoorDash, he contributed to its launch in the Japanese market, as a customer acquisition and sales manager. He also served as the Deputy Director of business administration at a TV station in Japan, where he contributed to launching internal startups. He also worked at Cooperativa Esquipulas in Guatemala via JICA where he launched a sales department from scratch as a Sales & Marketing Manager, targeting domestic coffee sales. Various positions were also held at FedEx, the Milan Expo, and an Italian food trading company Monte Bussan. He holds a Bachelor's degree in Italian from Kyoto University of Foreign Studies. Upon completing the IBEAR MBA, he intends to leverage his degree and past experience to launch and expand businesses from the ground up as a global business leader.



TZU-YU (Gua) KO
Technical Account Manager/Program Manager
Qualcomm Semiconductor Corp., Taiwan

Gua has 9 years of experience in the Tech industry, focusing on VR/AR/IoT/5G consumer electronics products. At Qualcomm Semiconductor, she was responsible for managing projects with cross-functional engineering teams and business units (Sales/Marketing/Business Development/Product Manager) from early customer engagement, technical design review for feature requests, project kick-off, problem-solving, product launch, and maintenance. Gua has delivered 15+ connected AI camera products for global customers, launched 0 to 1 AI tracking products on VR headsets within 15 months, and expanded the ecosystem in the Virtual Reality/Augmented Reality industry. Her background is in Software Engineering and has deep knowledge of Computer Vision/AI/Machine Learning. Gua has a Master of Science in Bio-Industrial Mechatronics Engineering from National Taiwan University and a Bachelor of Science in Systems & Naval Mechatronics Engineering from National Cheng Kung University. Gua plans to pivot to Technology Product Manager in the Tech industry post-graduation.



WEIQING (Bill) LI
Provincial Head, AI Financial Advisor/Private Banking
Industrial Group (Investment), China

Bill has over 13 years of banking experience, with the most recent three years with the Industrial Group. He started his career in the top 3 worldwide commercial banks and worked his way up from an entry-level banking office to becoming Head of Private Banking, gaining 5 million new customers during his term. He started the private banking department in his headquarters. With his Master of Engineering from University of Science & Technology, Beijing, he revolutionized wealth management products through AI investment and earned over \$300 million for his clients annually. He is also a rock climber and outdoor enthusiast. His leadership has earned him international recognition, including the Outstanding Leadership Award in GAFF. He hopes to utilize his IBEAR MBA degree to accelerate his career in AI-based wealth management and offer financial advisors through innovative technologies like ChatGPT.



YUNQIAN (Mindy) LI

Associate Manager

BMW Group, China

Mindy has 7 years of experience in digitalization and product management with AI. Her responsibilities ranged from startup foundation and product strategy planning to digital product development and lifecycle management. She has led global teams in BMW Group's Digital Car Research and Development division, which develops digital services that intelligently connect the car with the outside world. She served as the associate manager for BMW personalization services across Asia and Europe. She was also one of the AI Assist function owners for Volkswagen Group's China market and participated in the national standards discussion for intelligent connected vehicles. Mindy holds a Bachelor of Science from UCLA, where she double majored in Mathematics/Economics and Statistics, and a Master of Science in Computer Science from Univ of Chicago. Mindy plans to pursue a career in innovation business strategy and venture investment, specializing in digitalization and AI.



PEIPEI MA

Senior IP Counsel

Dräger, China

Peipei joins the IBEAR MBA Program with 16 years of experience in technology innovation and IP protection. Leveraging her previous experiences in semiconductor manufacturing industry and her technology background, she worked as patent attorney in a law firm for customers from various high-tech industries in China. In her 9 years with Dräger, she oversaw three Dräger entities in China for both medical and safety business on IP and data protection. She launched sales toolkit to leverage Draeger patents and government procurement policies to improve commercial excellence in China, increasing success in bidding rates for both medical and safety business. By effectively coordinating with Draeger commercial team and external law enforcement bureaus, she also cleared the market for business growth through effective counterfeit legal actions. She received a Bachelor of Electrical Engineering from Hefei University of Technology. After graduation, she intends to pursue a leadership role in technology commercialization and business development within med-tech industries.



TEKENA MANUEL

Lead Geologist & Subsurface Integrator

Shell, Nigeria

Tekena has 14 years' experience in the energy industry. He has technical experience in building numerical models that support development plans for Shell operated gas fields which provide feedstock gas to the local electricity market in Nigeria. He managed project technical risks for which he has received several internal recognition awards. He was responsible for technical risk management in a project with Capex headline size >\$500m linked to license renewal obligations. Tekena started his career at the UK office of CGG as a Geophysicist processing seismic data for clients in Europe and Africa. He holds a Bachelor of Geology from the Federal University of Technology, Owerri in Nigeria and a Master of Petroleum Geology from Ecole Nationale Supérieure du Pétrole et des Moteurs (IFP School) in Paris, France. After the IBEAR MBA Program, he intends to pursue a career managing sustainable projects in the energy industry.



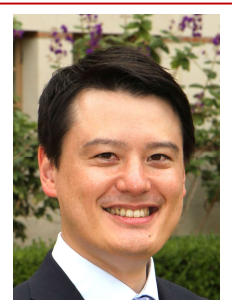
QING (Janet) MAO
Investment Director
Crypto Flow Technology (08198.HK), China

Qing Mao joins the IBEAR MBA with 10 years of experience in investment and accounting industries. During her investment career, she led a team to invest in over 12 valuable investment targets in the pre-IPO stage in technology, media, telecom industries. She also has closed large M&A deals for a subscription streaming service platform with 20M subscribers and a Hong Kong-listed firm to enter the web 3.0 industry. She led a major acquisition of a data center in U.S. She co-founded a start-up with 5 members from Alibaba, JingDong, and other leading tech firms to form the management team to develop a digital-driven tool to help financial institutions collect, analyze data efficiently, and offer insightful market views and investment strategies to allow users to trade in various markets. She writes a professional blog on business insights in auditing and investment projects, has published 10 research reports, and obtained 80K+ views on social media.



NAMITHA MOHANDAS
Commandant (JG) (Retd)
Indian Coast Guard, India

Namitha joins the IBEAR MBA program after 13 years of serving in the Indian Coast Guard and a brief tenure at Infosys. She has extensive experience in logistics, supply chain management, administration, and military leadership. She coordinated and led diverse teams for various law-enforcement, mission-critical, and life-saving operations including disaster management, operational assistance to ships and aircraft. As Deputy-in-Charge of a significant unit of the Indian Coast Guard, supporting more than 60% of the fleet, Namitha has the years, and has built her skills based on training in patent valuation, people management, project management, technology commercialization, and analytics.

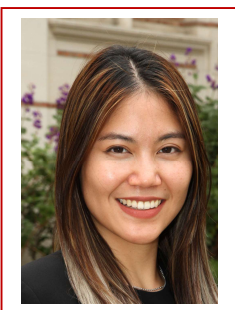


KAZUMA MOMOO
Founding Member
Space BD, Japan

Kazuma joins IBEAR with over 11 years of global business development experience in the space and infrastructure sectors. He is a founding member of a Japanese space startup, Space BD and successfully developed satellite launching services and other services utilizing the International Space Station. Most recently, Kazuma has led a cross-functional IPO team for a startup that will go through the IPO process in 2025. Before joining Space BD, he developed large-scale infrastructure projects in telecommunications and renewable energy in over 10 countries at a top Japanese trading company, Sumitomo Corporation. During his time at Sumitomo, Kazuma worked in Beijing for 3 years and learned Chinese at Peking University. He holds B.E. and M.E. degrees in Electronic Information Engineering from Osaka University. Upon completion of the IBEAR MBA program, he intends to transition into the U.S. space industry.

**CARLGREGORY NWAGWU****Lead QA Engineer****White Cap Ltd, Atlanta, GA, USA**

CarlGregory has 12 years of experience in IT Quality Assurance. His experience includes a diverse range of industries, including auditing, banking, and telecommunications. He started as a trainee test analyst and quickly advanced to a pivotal role in IT Quality Assurance, where he provided leadership for 8 years. CarlGregory relocated to the United States, contributing to organizations like PwC and KPMG. During his tenure, he not only led teams consisting of 8 to 12 members, but also successfully oversaw projects exceeding \$50 million in value. CarlGregory received a Bachelor of Computer Science from Federal Polytechnic Nekede Owerri, Nigeria. Post-graduation, his sights are focused on Information Technology Management, specifically within notable entities like Sony and the German automotive industry.

**ARISA (Palm) PAISAKAMAS****Investment Manager****Central Retail Corporation, Thailand**

Arisa joins the IBEAR MBA program with 7 years of experience in corporate finance, specifically in mergers and acquisitions. Arisa holds a Bachelor of Industrial Engineering before pivoting her interest to the finance field by taking a CFA exam. She joined Big Four firms--first with Ernst & Young, as part of the valuation team and later with KPMG in the corporate finance team. She led a feasibility study of U-Tapao Airport, a public and private partnership project worth USD 8.6 billion. The majority of her work dealt with valuation, potential target-search, deal negotiation, and deal-closing. She worked with Generali Thailand and Central Retail Corporation. She led all types of partnerships including commercial partnership, joint ventures, investment, and franchise businesses. Upon the completion of the IBEAR MBA Program, Arisa intends to pursue her career in corporate finance in a global company that focuses on ESG in emerging markets.

**SUNITA PANDEY****Associate Vice President****JP Morgan Chase & Co, India**

Sunita joins the IBEAR MBA Program with 11 years of experience in product management and consulting with Oracle, Accenture, and JP Morgan Chase. She led a team to implement the Oracle HR transformation across 22 countries for a U.S. solar panel company. She has provided go-to-market solutions across HCM for Covid-19. She has also worked in presales and HR Analytics and specializes in U.S. healthcare sector. She spearheaded updates for Oracle HCM product for clients across aviation, education, healthcare, and oil & gas sectors in Oracle. Most recently Sunita worked with JP Morgan Chase & Co. as an advisor to a diverse and expansive client base spanning multiple geographies and industries. Sunita started her career with CGI as a software engineer after graduating from Rajasthan Technical University, India. After the IBEAR MBA, she intends to pursue a career in product management in the technology industry.

**SANTHOSH KUMAR PARRIPATI****Assistant Director****Acuity Knowledge Partners Pvt. Ltd., India**

Santhosh has 14 years of experience in the investment banking industry. He has over 10,000+ hours of expertise in finance that includes research, financial modeling, working on investment thesis & valuation, designing and maintaining databases, writing research reports, and working on initiations, IPO, and M&A. In his nine years with Acuity (previously Moody's), he was a go-to member of the sell-side research team of a global i-bank covering the European TMT sector. He participated in many cross-border deals in the TMT sector across the EU region. Santhosh leveraged his analytical skills to improve and standardize processes that yielded significant savings for the firm. Santhosh started as a technical analyst for a mid-sized U.S.-based investment bank. He holds a Management of Business Finance from the Indian Institute of Finance and a Bachelor of Technology from RVR & JC College of Engineering. Post IBEAR MBA, Santhosh wants to join consulting and specialize in investment banking.

**AULIA EKA PERSADA *****Assistant to Director of Finance****PT. Pertamina (Persero), Indonesia**

Aulia has 12 years of experience with PT Pertamina, a state-owned oil and gas company. He started as a Management Trainee and progressed through various positions in the Controller Division. His most recent role involved supporting the Director of Finance by carrying out research, creating high-level presentations, devising guidance for senior management, and participating in high-level meetings with government officials. Aulia played a significant role in helping his director achieve substantial tax savings of US\$7 billion by revising the Presidential Decrees and Minister of Finance Regulations due to tax exposure from Pertamina's Holding-Subholding transformation. Aulia holds a Bachelor of Economics with a major in Accounting from the University of Indonesia. Aulia intends to pursue a managerial position in Pertamina, leading the finance team in the new & renewable energy sub-holding. His objective is to optimize funding and financing for projects while contributing to the establishment of energy transitions in Indonesia.

**AJAY PORWAL****Managing Director****Alphatech Group, India**

Ajay has 31 years of experience in the field of construction, focusing on providing turnkey solutions including design and build for a wide range of projects, covering everything from the residential, commercial, and industrial spheres. He founded the Alphatech Group in 2000, delivering professional excellence in an industry that was mostly unorganized and operates with numerous simultaneously moving parts. His vision and discipline are to look towards a greener and sustainable earth, and he believes that future business will need to be more managed than current existing levels and that achieving excellence is through discipline and hard work. He received a Bachelor of Civil Engineering from the NIT Jamshedpur. His IBEAR MBA Program is a step towards his vision of becoming a global citizen by developing universal change through greener construction practices.

**KARAN RAJPUT**

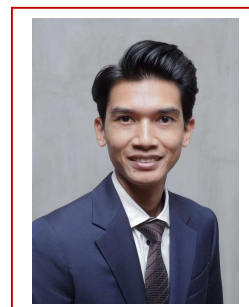
Chief Manager - New Regulations & Technology
Honda Motorcycle & Scooter India Pvt. Ltd., India

Karan joins the IBEAR MBA Program with 11 years of experience in policy advocacy, regulations, and project management in the automobile industry. He has been at the forefront of several projects involving new energy and technology, including electric vehicles. He has collaborated with global regulatory bodies under the United Nations and ISO, worked with international automobile associations to formulate regulations, and played a pivotal role in shaping the long-term vision of his organization by controlling the overall product strategy. Karan began his career as a quality auditor, followed by a leadership position at Honda. He holds a Bachelor of Technology in Mechanical Engineering from Guru Nanak Dev Engineering College. Upon completion of the IBEAR MBA Program, Karan intends to take on leadership roles in premier organizations promoting sustainable businesses.

**TSUBASA SAITO**

Assistant Manager, Seibu Holdings Inc. and
Chief Marketing/Business Officer, Papamo Inc., Japan

Tsubasa has 9 years of experience as a marketing and finance strategist with a focus on start-ups and the hospitality and leisure industry. Tsubasa spent seven+ years swiftly moving up the management track at Seibu Holdings Inc., a leading Japanese conglomerate with 80 subsidiaries, including railways, hotels, real estate, and a professional sports team. She led international hospitality acquisition and integration projects, developing midterm business and finances plan for the hotel and leisure sector. While on sabbatical from Seibu, Tsubasa has spent the last year and a half supporting the launch of Papamo, a start-up that provides online fitness services for children with disabilities. She obtained first and second round funding for Papamo, Inc. Tsubasa holds a Bachelor of Commerce from Waseda University. Upon completion of the IBEAR MBA Program, Tsubasa will focus on infusing innovation, venture capital, and global collaboration to drive innovation across industries.

**MARVILIKA (VILI) KURNIA SARNIE ***

Tax Supervisor
Pupuk Kaltim, Indonesia

Vili joins the IBEAR MBA Program with eight years of experience in Pupuk Kaltim, a state-owned company, and Southeast Asia's biggest urea fertilizer producer. As a Tax Supervisor, Vili orchestrated the tax team to ensure that the company met all compliance while also maintaining the efficiency of the tax expense. Vili has done at least \$55 million in tax savings. In addition to his work as a tax specialist, he was also involved in a \$10 million raw materials warehouse development project as a Finance Controller. With various incoming projects and development, such as plant expansion, mergers and acquisitions, and IPO, he took it upon himself to become a Certified Investment Banker to better serve Pupuk Kaltim. Vili received a Bachelor of Accounting from Gadjah Mada University. Upon completing the IBEAR Program, he plans to return to Pupuk Kaltim and advance his project management and business development career.



CHIHIRO SAWAMURA
Senior Manager, Client Success
Indeed Japan K.K., Japan

Chihiro joins the IBEAR MBA program with 18 years of experience in human resource management consulting and the HR tech industry under Recruit Holdings. Chihiro served as Senior Manager at Indeed Japan's Client Success Department, where she oversaw the implementation of consulting and operation services for approximately 2,800 major Japanese companies. She led four teams--36 personnel, including 4 managers--to achieve nearly double annual revenue over the previous year, totaling over US \$23 million. She collaborated with the global product and quality management teams, took part in various localization, new feature verification, quality management employment posting projects, and contributed to the innovation of the company's products and significantly improved product quality. Chihiro holds a B.A. in Economics from Keio University. Upon completion of the IBEAR MBA program, she intends to pursue a career in product management with leadership roles in the global technology-driven HR industry.



ILIA SHCHULKIN
Head of Supply Chain
Mosinzhproekt, Russia

Ilia Shchulkin has 16 years of experience in supply chain management, construction, and project management. He has worked on large-scale projects in Russia and the CIS. As the Head of Supply Chain at Mosinzhproekt, the largest construction contractor in Russia, Ilya successfully managed a \$10 billion project, the Big Circle Line. This monumental undertaking involved the construction of the world's longest circle metro line, spanning 70 km and connecting 31 stations in Moscow. Under his leadership, he managed a team of 120 direct reports. The project was completed and launched on March 1, 2023. Ilya also worked at in Packer Service and Schlumberger, where he honed his expertise in supply chain management and procurement. Ilya holds a Master of Science in Petroleum Engineering from Gubkin Russian State University of Oil and Gas. He also holds a Master of Science in Economics, with a major in World Economy from Kuban State University.



JOHN DAVID (Dave) SISON
First Vice President – Corporate Planning
Philippine Business Bank, Philippines

Dave brings over 16 years of experience in private equity, investment banking, and corporate development. He led the corporate planning group of the largest stand-alone savings bank in the Philippines, where he played a key role in the bank's strategic management, FP&A, investor relations, and M&A initiatives. Dave led several transactions including the acquisition of a rural bank that increased net earnings by 10%, secured a \$250 million binding investment offer, and negotiated a \$540 million M&A opportunity. Dave had progressive leadership roles in various capacities in corporate finance, investment banking, and private equity where he worked in cross-border transactions in media, real estate, shipping, and logistics. He earned a Bachelor of Science in Management Engineering (an Honors Program) from the Ateneo de Manila University. Upon completion of the IBEAR MBA program, Dave plans to work in corporate development and investment management.

**SREENIVASULU SURAM**

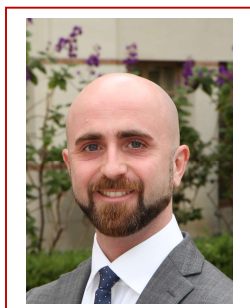
**Brewery Head/ Plant Director,
Carlsberg India Pvt Ltd, India**

Suram has 16 years of experience in the FMCG industry sector. Suram served as the head of Carlsberg's Hyderabad brewery, India's largest facility, employing over 1,000 individuals. Despite its size, the brewery faced challenges with low-capacity utilization and productivity due to issues with trade unions, employee distrust, and excise policy. He co-created CBN (Compelling Business Needs) and initiated Focused Improvement projects with cross-functional teams, resulting in the brewery achieving the best-ever metrics and breaking production records. In recognition of his achievements, Suram was awarded Carlsberg's most coveted honor, the "Champion of Champion Award 2021." Suram began his career as an Engineer at Orchid Pharmaceuticals after graduating from Anna University in India. He worked with Asian Paints, Kellogg, and Godrej. He holds a Post Graduate Diploma in Supply Chain Management from Symbiosis International University in India. After completing the IBEAR MBA program, he intends to pursue a career in the Consumer Packaged Goods industry.

**CHAKORN (CHENG) THOTRAKUL ***

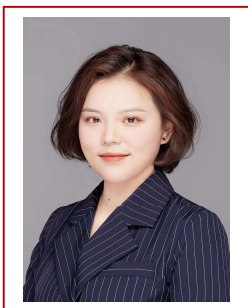
**Deputy Managing Director
Namsilphai Co, Ltd, Nonthaburi, Thailand**

Chakorn joins the IBEAR MBA with over 10 years of experience in the eyewear business. Chakorn's career is in his family's business Namsilphai Group, a leading eyewear wholesaler in Thailand providing a one-stop service for Thai retailers and selling optical frames and sunglasses, lenses, and optical machinery/tools. He managed every aspect of wholesale operations – from mass market frame selection to luxury brand licensing to eyewear machine sales to sales team management. Over the years, Chakorn worked closely with many high-end luxury eyewear companies to provide insights in developing "Asian-fit" eyewear for Thailand and formulated distribution strategies tailored for each brand. Chakorn holds a Bachelor of Business Administration from Thammasat University. Upon completion of his MBA, Chakorn will continue his career in the eyewear industry.

**BRETT WARNICK**

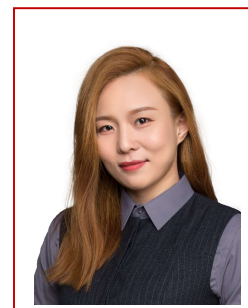
**Commissioning Manager
Fluence Energy, Arlington, VA, USA**

Brett joins the IBEAR program with 4 years of engineering management experience in renewable energy technology. His most recent role was with Fluence Energy, where he commissioned over a gigawatt hour of battery energy storage systems. His previous roles included leading commissioning activities nationwide for solar tracker provider GameChange Solar and briefly working in IT consulting before making a permanent pivot into energy. Brett graduated from the University of Virginia with a BS in Chemical Engineering and has since developed his understanding of electrical engineering concepts, as well as his management, leadership, and communication skills, through work experience. Completion of the IBEAR MBA program will accelerate Brett's ascent to prominent leadership roles in the renewable energy industry.



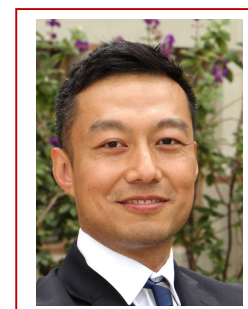
SHA (Sabrina) WU
Sales Director of North China
Thermo Fisher Scientific, China

Sabrina Wu joins the IBEAR MBA Program with 17 years of experience in multinational corporations across e-commerce, office appliances, and healthcare as an accomplished sales leader in driving business growth, managing teams, and delivering exceptional customer experiences. She started her career in a junior sales position at Staples, then worked at Ricoh for 7 years from key account sales to sales manager roles. After that Sabrina joined Toshiba as the youngest regional sales director in charge of business in North China. Most recently, Sabrina served as Regional Sales Director of North & Southwest China at Thermo Fisher Scientific in developing successful sales initiatives, resulting in strong sales performance and growth, achieving exceptional business results. Upon completing the IBEAR program, Sabrina intends to advance her career as a senior executive role at a global leading company in healthcare.



YU (Mavis) YANG
Director of Overseas Business Department
Shandong Energy Group, China

Yu joins the IBEAR MBA from Shandong Energy Group, China's 1st mining group and 5th energy group. She started as a commercial law attorney and turned in house to become a corporate lawyer in charge of M&A and comprehensive risk management. She was also in charge of marketing and strategy, and offshore investment and legal affairs. Yu appraised 20+ opportunities in 13 countries, identifying three overseas acquisitions each with \$100M+ invested capital; played a consultative and integrative role with offshore teams on due diligence, deal structuring, financial planning; launched contract negotiation and regulatory filing. She performed scenario planning to develop new energy strategy focused on offshore wind, unconventional oil & gas and others for the Group. She holds Bachelor of Law and International Business Law and Master of Maritime Law. Upon completion of her MBA, Yu Yang will focus on renewable and clean energy social venture, which will provide sustainable solutions to end energy poverty.



KE (Zack) ZHANG
Category leader
Wayfair, Shanghai, China

Ke Zhang has 13 years of experience focusing on transportation and supply chain management of technology industry. Most recently, Ke worked at Wayfair, one of the biggest American online furniture e-commerce companies, and led a team to work closely with Asian suppliers to drive their sales by leveraging advanced technologies, such as data analysis, to build a great product list and improve supply chain efficiency. He also initiated an incidence prevention project and executed incidence prevention strategies by leveraging social media platforms to enhance supplier engagement and education at scale, bringing around \$12.9 M in cost savings. Before that, he worked as 3rd Officer on merchant vessels and sailed through four continents and traveled to more than 10 countries. Ke holds a BS degree from Shanghai Maritime University. Upon completion of the IBEAR MBA Program, he will continue to focus on supply chain management of technology industry and entrepreneurship.